



National Tyre & Wheel Limited
PH: (07) 3212 0950 | FAX: 07 3212 0951
30 Gow Street, Moorooka QLD 4105
PO Box 101, Moorooka QLD, 4105
ABN 97 095 843 020

ASX Announcement

9 January 2020

Variation of Mickey Thompson Distribution Agreement

National Tyre & Wheel Limited (ASX: NTD) ('NTAW') advises that the Distribution Agreement dated 18 October 2017 between its subsidiary Exclusive Tyre Distributors Pty Limited ('ETD') and Mickey Thompson Tires & Wheels ('MT') ('Agreement') has been varied by mutual agreement.

The Agreement continues to grant ETD the right to exclusively import and sell MT 4WD, SUV and passenger tyre and wheel products to Australia, New Zealand and Papua New Guinea ('Territory') and sets achievable targets for 2020. The parties have agreed to negotiate yearly targets on an annual basis going forward (in or about September). Any agreed forecast will be reviewed quarterly and MT can end exclusivity by giving 3 months' notice if a quarterly target is not met. Either party can terminate or end exclusivity on 6 months' notice if forecasts for future years are not agreed upon.

While remaining focused on its traditional 4WD business, NTD has previously announced its intention to also expand its product portfolio to include tyres sourced from lower cost Asian manufacturers and to target the SUV vehicle segment.

MT has advised that it looks forward to ETD continuing to represent the MT brand in Australia according to the varied Agreement.

ETD remains responsible for all marketing decisions relating to the MT brand in Australia and it continues to manage all relationships with retailers of MT products.

NTD CEO Peter Ludemann said "The 4WD tyre market has become increasingly competitive and the varied agreement gives the parties more flexibility to manage volume and price expectations than a longer term Agreement with mandatory annual volume increases".

This announcement was approved, and authorised for release, by NTD's Board of Directors.

ENDS

For further information, please contact:

National Tyre & Wheel Limited
Mr Peter Ludemann
Chief Executive Officer
Phone: 07 3212 0950